

# **Raising Reds DIQ Bonus**

## **Frequently Asked Questions**

July 1 – Dec. 3, 2021

**1. What is the Raising Reds DIQ Bonus?**

The Raising Reds DIQ Bonus is extended. This bonus helps recognize and encourage those who are ready to submit a Commitment Form to the DIQ Program with 1 or more active\* personal Reds. When you submit for the DIQ Program from now through Dec. 3, 2021, and you have 1 or more active\* personal Reds, you are eligible to earn a one-time \$200 bonus!

Please note: The DIQ herself does not count as one of the Reds.

**2. What are the qualifications for the Raising Reds DIQ Bonus?**

In order to earn the Raising Reds DIQ Bonus, you must have 1 or more active\* personal Reds. When entering the DIQ Program, the qualifications must be met by month end prior to entering the DIQ Program.

**3. What career path statuses count as a Red?**

A Red is a Star Team Builder, Team Leader or Elite Team Leader.

**4. What if 1 of my active\* personal team members is in the DIQ Program prior to when I submit for the DIQ Program? Does this person count as my active\* personal Red?**

Yes. Since she is on your personal team, is active\* and is in the DIQ Program, she can count toward the Raising Reds DIQ Bonus.

**5. Does the Red need to be active\*?**

Yes. In order for you to be eligible to earn the Raising Reds DIQ Bonus, the Red must be active\* and on your personal team.

**6. Does the Red need to be a personal team member?**

Yes. In order for you to be eligible to earn the Raising Reds DIQ Bonus, the Red must be active\* and on your personal team.

**7. Does the Red need to be a first-time Red for me to be eligible to earn the Raising Reds DIQ Bonus?**

No. The active\* personal Red required for the Raising Reds DIQ Bonus does not need to be a first-time Red.

**8. Can I earn the \$100 Red Team-Building Bonus and the Raising Reds DIQ Bonus when my active\* personal Red is a new first-time Red?**

Yes. You are eligible to earn both the \$100 Red Team-Building Bonus and the Raising Reds DIQ Bonus when all qualifications are met for each bonus.

**9. When does the Raising Reds DIQ Bonus start?**

The Raising Reds DIQ Bonus is extended from July 1 through Dec. 3, 2021, and can be earned when you submit a Commitment Form to enter the DIQ Program with 1 or more active\* personal Reds. In order to earn the bonus, the qualifications must be met by month end prior to when you submit for the DIQ Program.

**10. When does the Raising Reds DIQ Bonus end?**

The last month the Raising Reds DIQ Bonus can be earned is now December 2021.

**11. What if I have a Red on my personal team but she is not active\* the month end prior to when I submit a Commitment Form for the DIQ Program?**

In order to be eligible to earn the Raising Reds DIQ Bonus, you must have 1 or more active\* personal Reds. The Red on your personal team must be active\* by the month end prior to when you submit a Commitment Form for the DIQ Program.

**12. What if I submit a Commitment Form for the DIQ Program twice during the promotional time frame and I qualify for the bonus both times? Can I earn the bonus more than once?**

No. This is a one-time bonus and can only be earned once during the promotional time frame.

**13. What if I met the requirements for the bonus the month the extension is announced? I entered a DIQ Commitment Form between July 1 and 3, 2021. Can I also earn this bonus?**

Yes. If you met the requirements for the bonus the month the extension is announced, we are extending the Raising Reds DIQ Bonus to you too!

**14. Can I earn both the Raising Reds DIQ Bonus and the Raising Reds Sales Director Debut Bonus?**

Yes. You are eligible to earn both the Raising Reds DIQ Bonus and the Raising Reds Sales Director Debut Bonus when all qualifications are met for each bonus during the promotional time frame.

**15. How will I receive my bonus?**

When the Raising Reds DIQ Bonus is earned, it will be paid in the current payment method you have chosen to receive your commissions and bonuses.

**16. When will I receive my bonus?**

The Raising Reds DIQ Bonus should be able to be paid by midmonth, the month the Commitment Form is submitted and accepted, and the qualifications are met.

\*An Independent Beauty Consultant is considered active in the month a minimum \$225 wholesale Section 1 product order is received and accepted by the Company and in the following two calendar months.

To receive an award, an Independent Beauty Consultant must be in good standing with the Company at the time the award is presented.