

Raising Reds DIQ Bonus

Frequently Asked Questions

November 2020 – June 2021

1. What is the Raising Reds DIQ Bonus?

This bonus helps recognize and encourage those who are ready to submit a commitment form to the DIQ Program with at least 1 active* personal Red Jacket. When you submit for the DIQ Program between November 2020 through June 2021 and you have 1 active* personal Red Jacket, you will earn a one-time \$200 bonus!

2. What are the qualifications for the Raising Reds DIQ Bonus?

In order to earn the Raising Reds DIQ Bonus, you must have at least 1 active* personal Red Jacket. When entering the DIQ program, the qualifications must be met by month end prior to entering the DIQ program.

3. What career path statuses count as a Red Jacket?

A Red Jacket is a Star Team Builder, Team Leader or Elite Team Leader.

4. What if one of my active* personal team members is in DIQ prior to when I submit for DIQ? Does this person count as my active* personal Red Jacket?

Yes. Since she is on your personal team, is active*, and is in DIQ, she can count toward the Raising Reds DIQ Bonus.

5. Does the Red Jacket need to be active*?

Yes. In order to be eligible for the Raising Reds DIQ Bonus, the Red Jacket must be active* and on your personal team.

6. Does the Red Jacket need to be personal?

Yes. In order to be eligible for the Raising Reds DIQ Bonus, the Red Jacket must be active* and on your personal team.

7. Does the Red Jacket need to be first-time Red Jacket to earn the Raising Reds DIQ Bonus?

No. The active* personal Red Jacket required for the Raising Reds DIQ Bonus do not need to be first-time Red Jacket.

8. Can I earn the Red Jacket Team-Building Bonus and the Raising Reds DIQ Bonus when my active* personal Red Jacket is a new first-time Red Jacket?

Yes. You are eligible to earn both the Red Jacket Team-Building Bonus and the Raising Reds DIQ Bonus when all qualifications for both bonuses are met.

9. When does the Raising Reds DIQ Bonus begin?

Starting November 2020, the Raising Reds DIQ Bonus can be earned when you submit a commitment form to enter the DIQ Program with 1 active* personal Red Jacket. In order to earn the bonus, the qualifications must be met by month end prior to when you submit for the DIQ Program.

10. When does the Raising Reds DIQ Bonus end?

The last month the Raising Reds DIQ Bonus can be earned is June 2021.

11. What if I have a Red Jacket on my personal team, but she is not active* the month end prior to when I submit for DIQ?

In order to be eligible to earn the Raising Reds DIQ Bonus you must have at least 1 active* personal Red Jacket. The Red Jacket on your personal team must be active* by the month end prior to when you submit for the DIQ Program.

12. What if I submit for DIQ twice in the promotional timeframe, and I qualify for the bonus both times? Can I earn the bonus more than once?

No. This is a one-time bonus and can only be earned once during the promotional timeframe.

13. What if I met the requirements for the bonus the month it was announced? I entered a DIQ commitment form between Nov. 1-3, 2020. Can I also earn this bonus?

Yes. If you met the requirements for the bonus the month it was announced, we are extending the Raising Reds DIQ Bonus to you too!

14. Can I earn both the Raising Reds DIQ Bonus and the Raising Reds Sales Director Debut Bonus?

Yes! You are eligible to earn both the Raising Reds DIQ Bonus and the Raising Reds Sales Director Debut Bonus when qualifications are met for each bonus during the promotional timeframe.

15. How will I receive my bonus?

When the Raising Reds DIQ Bonus is earned, it will be paid in the current payment method you have chosen to receive your commissions and bonuses. If you have set up direct deposit or have an active Prepaid Wire Card, you will receive your commission or bonus payment in one to three business days. Please note, if you are paid with paper checks at month end, you will continue to be paid in paper checks.

16. When will I receive my bonus?

When the Raising Reds DIQ Bonus is earned, it will be paid in the current payment method you have chosen to receive your commissions and bonuses. The bonus payment will be processed after month end closes and New Sales Director debuts have been processed. This should be able to be paid by mid-

month the month the commitment form is entered when the qualifications are met.

*An Independent Beauty Consultant is considered active in the month a minimum \$225 wholesale Section 1 product order is received and accepted by the Company and in the following two calendar months.