

# UPCOMING PRICE ADJUSTMENTS FOR SELECT PRODUCTS

## CUSTOMIZED SKIN CARE

| DESCRIPTION                                     | CURRENT PRICE | NEW PRICE<br>(AS OF MAY 16) |
|---|---------------|-----------------------------|
| Indulge® Soothing Eye Gel                       | \$18.00       | \$20.00                     |
| Mary Kay® Hydrogel Eye Patches, pk./30 pairs    | \$40.00       | \$44.00                     |
| White Tea & Citrus Satin Lips® Set              | \$22.00       | \$26.00                     |
| White Tea & Citrus Satin Lips® Shea Sugar Scrub | \$12.00       | \$14.00                     |
| White Tea & Citrus Satin Lips® Shea Butter Balm | \$12.00       | \$14.00                     |

## BODY CARE

| DESCRIPTION   | CURRENT PRICE | NEW PRICE<br>(AS OF MAY 16) |
|---|---------------|-----------------------------|
| White Tea & Citrus Satin Hands® Nourishing Shea Cream | \$12.00       | \$14.00                     |
| Fragrance-Free Satin Hands® Nourishing Shea Cream     | \$12.00       | \$14.00                     |

## COLOR COSMETICS

| DESCRIPTION   | CURRENT PRICE | NEW PRICE<br>(AS OF MAY 16) |
|---|---------------|-----------------------------|
| TimeWise® Matte 3D Foundation (all shades)              | \$25.00       | \$26.00                     |
| TimeWise® Luminous 3D Foundation (all shades)           | \$25.00       | \$26.00                     |
| Mary Kay® Gel Eyeliner With Expandable Brush Applicator | \$20.00       | \$22.00                     |

## BEAUTY TOOLS

| DESCRIPTION                             | CURRENT PRICE | NEW PRICE<br>(AS OF MAY 16) |
|---|---------------|-----------------------------|
| Mary Kay® Travel Roll-Up Bag (unfilled) | \$36.00       | \$40.00                     |
| Mary Kay® Essential Brush Collection    | \$56.00       | \$60.00                     |
| Mary Kay® All-Over Powder Brush         | \$16.00       | \$18.00                     |
| Mary Kay® Cheek Brush                   | \$14.00       | \$16.00                     |

## SECTION 2

| DESCRIPTION                     | CURRENT PRICE | NEW PRICE<br>(AS OF MAY 16) |
|---------------------------------|---------------|-----------------------------|
| The Look (Summer 2025) pk./10   | \$4.50        | \$5.00                      |
| La Imagen (Verano 2025) paq./10 | \$4.50        | \$5.00                      |

# MARY KAY

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