

I value your opinion...

Name: _____ Phone: _____ Date: _____
 Consultant's Name: _____ Hostess Name: _____

- Did you enjoy your time today? Y N
- Do you like the way your skin feels? Y N
- What is something new you learned? _____

- What is the biggest change to your skin, that you notice?

- If money were no object, which set would you prefer?
 ___ Ultimate Repair Set ___ Ultimate Miracle Set
 ___ Volufirm Repair Set ___ Miracle Set
- My job is to follow-up with you in a few weeks. What type of pampering session would you prefer?
 ___ Personalized Glamour ___ Personal Spa Treatment
- At your follow-up appointment, would you like to share the time with friends?
 ___ 1-2 Friends ___ 3-6 Friends & lots of FREE product!
- Which business benefits appeal to you most?
 ___ Products ___ Flexibility ___ Extra \$ ___ Personal Growth
 ___ Be Your Own Boss ___ Praise & Prizes ___ MK Philosophy
- What is the one question about Mary Kay's Opportunity, that you have for me? _____

- On a scale of 1-10 (10 being the highest), how interested are you in learning more about Mary Kay, and how your new business could fit into your life?
 1 2 3 4 - 6 7 8 9 10 - I'm ready to get started!

Ultimate Repair Set

Repair Set (5 pieces) Revealing Radiance Peel Foundation Primer Foundation of Choice



\$369 Value
 Today: \$329
 FREE SKINVIGORATE SONIC BRUSH

Ultimate Miracle Set

Miracle Set (4 pieces) Microdermabrasion Plus Set Charcoal Mask Satin Lips Set Foundation Primer Foundation of Choice



\$286 Value
 Today: \$266
 FREE SKINVIGORATE SONIC BRUSH

Volufirm Repair Set + Foundation

Foaming Cleanser Day and Night Cream Lifting Serum Eye Renewal Cream Foundation of Choice



\$278 Value
 Today: \$218

Miracle Set + Foundation

4-in-1 Cleanser, Antioxidant Moisturizer, Daytime Defender and Nighttime Solution Foundation of Choice



\$150 Value
 Today: \$120

REFERRALS - The best compliment you can give me, is a referral of family and friends. I will give them a gift from you, when they book and hold their appointment with me!

Name:	Contact:	Name:	Contact:
1. _____	_____	6. _____	_____
2. _____	_____	7. _____	_____
3. _____	_____	8. _____	_____
4. _____	_____	9. _____	_____
5. _____	_____	10. _____	_____