

I value your opinion...

Name: _____ Phone: _____ Date: _____
 Consultant's Name: _____ Hostess Name: _____

1. Did you enjoy your time today? Y N
2. Do you like the way your skin feels? Y N
3. What is something new you learned? _____

4. What is the biggest change to your skin, that you notice?

5. If money were no object, which set would you prefer?
 ___ Ultimate Repair Set ___ Ultimate Miracle Set 3D
 ___ Volufirm Repair Set ___ Miracle Set 3D
6. My job is to follow-up with you in a few weeks. What type of pampering session would you prefer?
 ___ Personalized Glamour ___ Personal Spa Treatment
7. At your follow-up appointment, would you like to share the time with friends?
 ___ 1-2 Friends ___ 3-6 Friends & lots of FREE product!
8. Which business benefits appeal to you most?
 ___ Products ___ Flexibility ___ Extra \$ ___ Personal Growth
 ___ Be Your Own Boss ___ Praise & Prizes ___ MK Philosophy
9. What is the one question about Mary Kay's Opportunity, that you have for me? _____

10. On a scale of 1-10 (10 being the highest), how interested are you in learning more about Mary Kay, and how your new business could fit into your life?
 1 2 3 4 - 6 7 8 9 10 - I'm ready to get started!

REFERRALS - The best compliment you can give me, is a referral of family and friends. I will give them a gift from you, when they book and hold their appointment with me!

Name:	Contact:	Name:	Contact:
1. _____	_____	6. _____	_____
2. _____	_____	7. _____	_____
3. _____	_____	8. _____	_____
4. _____	_____	9. _____	_____
5. _____	_____	10. _____	_____

Ultimate Repair Set

Repair Set (5 pieces) Revealing Radiance Peel Foundation Primer Foundation of Choice



\$369 Value
 Today: \$329
 FREE Skinvigorate Sonic Brush



Ultimate Miracle Set 3D

Miracle Set 3D (4 pieces)
 Microdermabrasion Plus Set Charcoal Mask Satin Lips Set Foundation Primer Foundation of Choice



\$282 Value
 Today: \$262
 FREE SKINVIGORATE SONIC BRUSH



Volufirm Repair Set + Foundation

Foaming Cleanser Day and Night Cream Lifting Serum Foundation of Choice Eye Renewal Cream



\$278 Value
 Today: \$218



Miracle Set 3D + Foundation

4-in-1 3D Cleanser Day and Night Cream Eye Cream Foundation of Choice



\$154 Value
 Today: \$124

