

**Educational Materials:**

<i>Start Something Beautiful</i> ® Magazine (Version 1/21)	186135		5.00
Revista <i>Comienzo algo hermoso</i> (Versión 1/21)	186136		5.00

**Team-Building Materials:**

<i>Great Start</i> Brochures, pk./15 (Version 11/20) (Includes 5 <i>Great Start: Ready, Set, Sell!</i> brochures, 5 <i>Great Start: Ready, Set, Keep Selling!</i> brochures and 5 <i>Great Start: Team-Building Rewards</i> inserts)	184621		4.00
Folleto <i>Comienzo Grandioso</i> , paq./15 (Versión 11/20) (Incluye 5 folletos <i>Comienzo Grandioso: En sus marcas, listas, ¡y a vender!</i> , 5 folletos <i>Comienzo Grandioso: En sus marcas, listas, ¡sigan vendiéndolo!</i> y 5 encartes <i>Comienzo Grandioso: Recompensas por desarrollo de equipo</i> )	184622		4.00
<i>Steps to Success</i> Career Path Brochure (Version 1/21), pk./5	187523		2.00
Folleto de la trayectoria profesional Pasos al éxito (Versión 1/21), paq./5	187524		2.00
<i>Love What You Do</i> Team-Building Flier (Version 12/20), pk./10 (bilingual) <i>Ama lo que haces</i> – Volante de Desarrollo de Equipo (Versión 12/20), paq./10	183644		2.00

**More on Mary Kay:**

<i>Mary Kay on People Management</i> (35th Anniversary Edition) Mary Kay Ash shares her timeless lessons in the special 35th Anniversary Edition, including all-new art and a beautiful, full-color timeline. This is the definitive edition of <i>Mary Kay on People Management</i> for you and your team.	172329		14.95
<i>Mary Kay on People Management</i> (Edición del 35º Aniversario) En la edición especial del 35º aniversario, Mary Kay Ash comparte sus lecciones atemporales, incluyendo un arte completamente nuevo y una cronología a todo color. Esta es la edición del libro <i>Mary Kay on People Management</i> definitiva para ti y tu equipo.	172332		14.95
<i>Miracles Happen</i> – Mary Kay Autobiography	300400		3.00
<i>Ocurren los milagros</i> – La autobiografía de Mary Kay	510200		3.00

**The Mary Kay Foundation<sup>SM</sup>:**

Breast Self-Exam Shower Cards, pk./10 (bilingual) / Tarjetas para ducha del autoexamen de los senos, paq./10 (bilingüe)	114441		1.75
Foundation Donation Envelopes, pk./50	114442		1.25

Subtotal Page 14 \$

# MARY KAY®

## Consultant ORDER FORM

Orders processed May 16 – Aug. 15, 2021

### Placing Your Order

#### BY INTERNET:

- Go to the *Mary Kay InTouch*® website at [marykayintouch.com](http://marykayintouch.com).
- Hours: 24 hours every day, except last day of each month. (May 31; June 30; July 31; Aug. 31).
- Payment by MASTERCARD, VISA, DISCOVER, AMEX or PayNearMe required for orders placed via the internet.

#### BY TELEPHONE:

- Call **800-272-9333**, Option 1.
- Hours: 9 a.m. to 6 p.m. Central time, Monday – Friday, except holidays and last business days of each month (May 28 and 31; June 30; July 5 and 30; Aug. 31).
- A \$5 service charge will be added to all telephone orders.
- Payment by MASTERCARD, VISA, DISCOVER or AMEX required for orders by phone.

#### **NO EXCHANGES OF PURCHASED PRODUCTS CAN BE MADE BY COMPANY.**

For customer service regarding your order, call:

**800-272-9333**, Option 3 (Monday – Friday, 9 a.m. – 6 p.m. Central time).

**ORDERING TERMS:** You acknowledge and agree that upon the Company's acceptance of your order: (1) The relationship created by the purchase of merchandise hereunder is not that of principal and agent, and you shall not be considered the agent or legal representative of the Company; (2) You obtain title and assume risk of loss relating to all merchandise upon shipment from the distribution facility; (3) The Company shall not be liable for any claim growing out of or connected in any way with actions of you or statements, representations or warranties which are not expressly set forth in writing by the Company; (4) Section 1 items are intended to be purchased from the Company for resale to ultimate consumers; (5) Section 2 items are not intended to be purchased from the Company for resale and are not subject to the repurchase obligation set forth in your Independent Beauty Consultant Agreement; and (6) The terms and conditions of the then current Independent Beauty Consultant Agreement and, if applicable, Independent Sales Director Agreement and/or Independent National Sales Director Agreement, continue in full force and effect.

# Summer 2021

## 50% DISCOUNT AND EARNED DISCOUNT PRIVILEGE

When you order a minimum of **\$225 or more in any wholesale Section 1 products**, you will receive a 50% discount on your entire Section 1 order and qualify for the Earned Discount Privilege. With the Earned Discount Privilege, you can receive a 50% discount on any subsequent orders you place, regardless of size, through the end of two months after your order month. For example, if you place a minimum \$225

wholesale Section 1 product order on May 16, 2021, your Earned Discount Privilege will apply until July 31, 2021. You will be eligible for the Earned Discount Privilege as long as you maintain your active status.

**ACTIVE STATUS:** An Independent Beauty Consultant is considered active in the month a minimum \$225 wholesale Section 1 product order is received and accepted by the Company and in the following two calendar months.

### May 2021

S	M	T	W	T	F	S
25	26	27	28	29	30	1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28*	29
30	31~	1	2	3	4	5

### June 2021

S	M	T	W	T	F	S
30	31	1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30*~	1	2	3

Orders received on these days receive faster service.

Branches closed. Telephone ordering not available.

Orders received on these days may require 6 to 10 days.

Orders received on these days may require more than 10 days.

\*Telephone orders not accepted from Beauty Consultants on these business days.

~Mary Kay InTouch® online orders accepted from Beauty Consultants until 9 p.m. Central time.

### July 2021

S	M	T	W	T	F	S
27	28	29	30	1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30*	31~

### August 2021

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31*~	1	2	3	4

**SPEED ORDER DELIVERY.** Remember, all orders are processed on a first-in, first-out basis. The sooner your order is received, the sooner it will be shipped. Due to the large number of orders received on the last business day of each month, making sure your order is received by the Company even one day earlier can help speed delivery by as much as five days!



**97%**

of your donation dollar goes directly to support cancer research and programs to prevent domestic violence.

For more information, visit [marykayfoundation.org](http://marykayfoundation.org).

## PARTY SUPPLIES

	PART NO.	QTY.	SUGG. RETAIL	TOTAL
<b>REVISED!</b> Beauty Book and Set Sheet Inserts (Version 5/21), pk./10	192577		2.50	
<b>¡REVISADO!</b> Libro de belleza y Hoja de juego de productos (Versión 5/21), paq./10	192578		2.50	
Flip Chart Binder With Pages (Version 8/20)	174715		5.00	
Carpeta del rotafolios con páginas (Versión 8/20)	174717		5.00	
Flip Chart Pages (Version 8/20)	172480		3.00	
Páginas del rotafolios (Versión 8/20)	172481		3.00	
Foundation Finder Tool (bilingual) (Version 9/19) / Herramienta del Localizador de Bases (bilingüe) (Versión 9/19)	161325		5.00	
<b>REVISED!</b> Hostess Brochure (Version 5/21), pk./10	193031		1.50	
<b>¡REVISADO!</b> Folleto de anfitriona (Versión 5/21), paq./10	193032		1.50	
Laminated Place Card Set, pk./4 (bilingual) / Juego de tarjetas de mesa, paq./4 (bilingüe)	115701		1.00	
Skin Care Place Mat Set (Version 8/20), pk./4	172127		2.50	
Juego de manteles de cuidado de la piel (Versión 8/20), paq./4	172128		2.50	
<b>REVISED!</b> Second Appointment Laminated Place Mat Set (Version 5/21), pk./4 (Includes one Consultant Guide)	187168		2.00	
<b>¡REVISADO!</b> Juego de manteles laminados para segunda cita (Versión 5/21), paq./4 (Incluye una Guía de consultora)	187169		2.00	
Cosmetic Display Tray	017364		3.00	
Beauty Profile Cards (Version 2/21), pk./30	187165		1.25	
Tarjeta del Perfil de Belleza (Versión 2/21), paq./30	187166		1.25	
Party Tray Inserts (bilingual) (Version 8/20), pk./12 / Encartes para bandeja para fiestas (bilingüe) (Versión 8/20), paq./12	173194		2.00	
Disposable Trays, pk./30	128372		2.25	
Facial Cloths (Disposable), pk./30	149098		2.25	
Mary Kay® Cloth Face Masks, pk./5	181728		7.50	
<b>SPECIAL-EDITION!† Mary Kay® Fuzzy Headband</b>	177230		2.00	
Mesh Zip Bag (empty)	033942		1.00	
Mirror With Tray (Includes base tray, mirror and mesh zip bag)	128373		5.50	
Netted Body Sponge (White)	070574		1.00	
Starter Kit Bag	093244		25.00	
Spatulas, pk./24	400700		1.00	

## BUSINESS SUPPLIES & PRODUCT PACKAGING

### Business Supplies:

Mary Kay® "enriching women's lives®" Car Decal	715000		.75	
Mary Kay® Logo Pin	997700		2.25	
Sales Tickets, pk./100	136138		3.00	
Recibos de ventas, paq./100	136139		3.00	

### Product Packaging:

Mary Kay® Discover What You Love® Campaign Large Plastic Shopping Bags, pk./50	075138		5.50	
Mary Kay® Discover What You Love® Campaign Small Plastic Shopping Bags, pk./100	075139		4.50	

Subtotal Page 13 \$

	PART NO.	QTY.	SUGG. RETAIL	TOTAL	
<b>Mary Kay® Gel Semi-Matte Lipstick Samples, strip/8:</b>					
Always Apricot	127988		Midnight Red	127990	1.50
Bashful You	127610		Poppy Please	127989	1.50
Berry Famous	159689		Powerful Pink	127987	1.50
Blush Velvet	159687		Red Stiletto	159686	1.50
Crushed Berry	127991		Rich Truffle	127985	1.50
Mauve Moment	127986		Trademark Pink	159688	1.50
<b>Mary Kay® Gel Semi-Shine Lipstick Samples, strip/8:</b>					
Apple Berry	105480		Raspberry Ice	105465	1.50
Berry Couture	105481		Red Smolder	094876	1.50
Haute Pink	105474		Rosewood	105468	1.50
Love Me Pink	105469		Scarlet Red	105477	1.50
Luminous Lilac	105471		Spiced Ginger	105472	1.50
Naturally Buff	105466		Sunset Peach	105475	1.50
<b>Doe-Foot Applicators, pk./15</b>				124547	1.00
<b>True Dimensions® Lipstick Samples, strip/6:</b>					
Color Me Coral	054850		Pink Chérie	054848	1.50
Firecracker	054856		Sassy Fuchsia	059697	1.50
Mystic Plum	054859		Sienne Brûlée	054854	1.50
Natural Beauté	054853		—	—	1.50
<b>True Dimensions® Sheer Lipstick Samples, strip/6:</b>					
Sparkling Rosé				081830	1.50
<b>Body Care:</b>					
<b>Fragrance-Free Satin Hands® Nourishing Shea Cream Samples, pk./12</b>				161658	8.00
<b>White Tea &amp; Citrus Satin Hands® Nourishing Shea Cream Samples, pk./12</b>				097538	8.00
Subtotal Page 12 \$					

# Section 1 – Products

	PART NO.	QTY.	SUGG. RETAIL	TOTAL	
<b>NEW! REGULAR LINE:</b>					
<b>Mary Kay® Micellar Water</b>	160886		17.00		
<b>Mary Kay® Eye Blending Brush</b>	168938		12.00		
<b>NEW! LIMITED EDITION:†</b>					
<b>Mary Kay Unlimited™ Lip Gloss:*</b>					
Confident Pink	169299		Hopeful Lilac	169301	16.00
<b>Mary Kay® Eye Shadow Quad:</b>					
Cool Pinks	170330		Warm Pinks	170331	22.00
<b>Mary Kay® Body Care Set in Sparkling Cherry</b>				171637	30.00
<b>Mary Kay® Eye Blending Brush and Mary Kay® Brush Organizer†† Bundle</b>					
				178893	22.00
<b>Mary Kay® Makeup Remover Rounds Bundle</b> Receive a FREE pack of five reusable limited-edition Mary Kay® Makeup Remover Rounds when you purchase this limited-edition bundle that includes the NEW Mary Kay® Micellar Water and a Mary Kay® Oil-Free Eye Makeup Remover. Includes a washable mesh bag.					
				187929	34.00
<b>NEW! SPECIAL EDITION:†</b>					
<b>MKMen® Beard Oil**</b>	174572		20.00		
<b>Mary Kay® Sun Care After-Sun Replenishing Gel***</b>	050165		15.00		
<b>Mary Kay® Sun Care Subtle Tanning Lotion***</b>	153545		18.00		
Subtotal Page 1 \$					

†Available while supplies last

†† Brush organizer not available separately

\* You can join Mary Kay's global *Pink Changing Lives®* cause empowerment program and help change the lives of women and their families. In the United States, from **April 26 through Aug. 15, 2021**, Mary Kay Inc. will donate \$1 from each sale of the limited-edition† *Mary Kay Unlimited™* Lip Gloss in Confident Pink and Hopeful Lilac shades. Mary Kay is committed to supporting *The Mary Kay Foundation™* efforts to invest in breakthrough cancer research for women-related cancers and efforts to end domestic violence against women in the United States.

\*\* Available 5/16/21 – 11/15/21

\*\*\* Available 2/16/21 – 8/15/21

	PART NO.	QTY.	SUGG. RETAIL	TOTAL	
<b>Ultimate Miracle Set 3D™</b> (Includes TimeWise Miracle Set 3D® and Microdermabrasion Plus Set)					
Normal/Dry	134555		Combination/Oily	134679	165.00
<b>Miracle Set 3D™</b> (Includes TimeWise® Age Minimize 3D® 4-in-1 Cleanser, Day Cream SPF 30 Broad Spectrum Sunscreen,* Night Cream and Eye Cream)					
Normal/Dry	176089		Combination/Oily	176090	110.00
<b>Miracle Set 3D The Go Set®</b> (Includes travel-sized TimeWise® Age Minimize 3D® 4-in-1 Cleanser, Day Cream SPF 30 Broad Spectrum Sunscreen,* Night Cream and Eye Cream)					
Normal/Dry	089021		Combination/Oily	089020	25.00
Age Minimize 3D® 4-in-1 Cleanser (Normal/Dry)				173101	24.00
Age Minimize 3D® 4-in-1 Cleanser (Combination/Oily)				088998	24.00
3-In-1 Cleansing Bar (with soap dish)				150403	20.00
<b>Age Minimize 3D® Day Cream SPF 30 Broad Spectrum Sunscreen:*</b>					
Normal/Dry	173123		Combination/Oily	173095	32.00
Age Minimize 3D® Day Cream (Non-SPF) (Normal/Dry)				173105	32.00
Age Minimize 3D® Day Cream (Non-SPF) (Combination/Oily)				173108	32.00
Age Minimize 3D® Night Cream (Normal/Dry)				173098	32.00
Age Minimize 3D® Night Cream (Combination/Oily)				173103	32.00
Age Minimize 3D® Eye Cream				089008	36.00
Age-Fighting Moisturizer (Normal/Dry)				026925	24.00
Age-Fighting Moisturizer (Combination/Oily)				026926	24.00
Firming Eye Cream				082650	32.00
Microdermabrasion Plus Set (Includes Microdermatrasion Refine and Pore Minimizer)				151790	55.00
Microdermabrasion Refine				145950	32.00
Pore Minimizer				152828	27.00
TimeWise Replenishing Serum C+E™				171886	58.00
Tone-Correcting Serum				150153	45.00
Moisture Renewing Gel Mask				151329	22.00
Age-Fighting Lip Primer				100876	25.00
TimeWise Body Targeted-Action® Toning Lotion				150071	32.00

<b>Ultimate Volu-Firm® Set</b> (Includes Volu-Firm® Set, Revealing Radiance® Facial Peel and Volu-Fill® Deep Wrinkle Filler)	139028			318.00
<b>Volu-Firm® Set</b> (Includes Volu-Firm® Foaming Cleanser, Volu-Firm® Advanced Lifting Serum, Volu-Firm® Day Cream Sunscreen Broad Spectrum SPF 30,* Volu-Firm® Night Treatment With Retinol and Volu-Firm® Eye Renewal Cream)	118434			205.00
<b>TimeWise Repair Volu-Firm The Go Set®</b> (Includes travel-sized Volu-Firm® Foaming Cleanser, Volu-Firm® Advanced Lifting Serum, Volu-Firm® Day Cream Sunscreen Broad Spectrum SPF 30,* Volu-Firm® Night Treatment With Retinol and Volu-Firm® Eye Renewal Cream)	121614			35.00
Volu-Firm® Foaming Cleanser	053074			28.00
Volu-Firm® Day Cream Sunscreen Broad Spectrum SPF 30*	120549			52.00
Volu-Firm® Night Treatment With Retinol	052885			52.00
Volu-Firm® Eye Renewal Cream	047376			42.00
Volu-Firm® Advanced Lifting Serum	108837			70.00
Volu-Fill® Deep Wrinkle Filler	071883			48.00
Revealing Radiance® Facial Peel	088897			65.00
Lifting Bio-Cellulose Mask, pk./4	107547			70.00

<b>Mary Kay Clinical Solutions™ Retinol 0.5 Set</b>	146244			120.00
Mary Kay Clinical Solutions™ Retinol 0.5	146240			78.00
Mary Kay Clinical Solutions™ Calm + Restore Facial Milk	146241			50.00

<b>Botanical Effects® Regimen</b> (Includes Cleansing Gel, Refreshing Toner and Moisturizing Gel)	134681			54.00
Botanical Effects® Cleansing Gel	134365			18.00
Botanical Effects® Refreshing Toner	134368			18.00
Botanical Effects® Moisturizing Gel	134366			18.00
Botanical Effects® Invigorating Scrub	134367			18.00

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**Mary Kay Chromafusion® Blush Samples**, sheet 18:

Darling Pink	131845	Juicy Peach	131848	1.50
Desert Rose	131850	Rogue Rose	131847	1.50
Golden Copper	131851	Rosy Nude	131844	1.50
Hint of Pink	131843	Shy Blush	131846	1.50
Hot Coral	131849	Wineberry	131854	1.50

**Mary Kay Chromafusion® Eye Shadow Samples**, sheet 18:

Biscotti	121379	Frozen Iris	121427	Rose Gold	121407	1.50
Blossom	121417	Gold Status	121408	Rustic	121390	1.50
Burnished Bronze	121411	Golden Mauve	121425	Sand Castle	121381	1.50
Candlelight	121384	Granite	121399	Shadow	121403	1.50
Cashmere Haze	121397	Hazelnut	121386	Shiny Penny	121410	1.50
Cinnabar	121387	Hot Fudge	121391	Smoky Quartz	121395	1.50
Crystalline	121378	Mahogany	121388	Soft Heather	121426	1.50
Dusty Rose	121424	Merlot	121429	Starry Night	121435	1.50
Emerald Noir	121437	Moonstone	121375	Stormy	121401	1.50
Espresso	121393	Moss	121436	Sunlit Rose	121422	1.50
Evening Navy	121434	Onyx	121404	Sweet Plum	121428	1.50

**Sponge-Tip Applicators (disposable)**, pk./15

	065100			1.00
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**Color Cards:**

<b>Blue Eyes Look</b> , pk./5	138316			3.00
<b>Brown Eyes Look</b> , pk./5	138317			3.00
<b>Green/Hazel Eyes Look</b> , pk./5	138318			3.00

**Mary Kay® Eyeliner Samples**, pk./6:

MK Black	083368	MK Steely	083370	1.50
MK Deep Brown	083365	—	—	1.50

**Mary Kay® Ultimate Mascara™ Samples (Black)**, pk./6

	068557			3.00
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**Mary Kay® Ultimate Mascara™ Sample Wands**

(works with Mary Kay® Ultimate Mascara™), pk./15	003370			1.50
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**Lash Intensity® Mascara Sample Wands**, pk./6

	092106			3.00
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**Lash Love® Sample Wands**, pk./6

	041464			2.50
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**Mary Kay® Lip Liner Samples**, pk./6:

Light Nude	098130	Deep Nude	098132	2.00
Medium Nude	098131	—	—	2.00

**Mary Kay Unlimited™ Lip Gloss Samples**, strip/8 without applicator:

Beach Bronze	166172	Nude Blush	160542	1.50
Berry Delight	160538	Pink Ballerina	160526	1.50
Chocolate Nude	160544	Pink Fusion	160537	1.50
Copper Aura	160545	Sheer Illusion	160546	1.50
Evening Berry	160540	Soft Nude	160541	1.50
Fancy Nancy	160539	Tawny Nude	160543	1.50
Iconic Red	160525	Unique Mauve	160536	1.50

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	PART NO.	QTY.	SUGG. RETAIL	TOTAL
<b>TimeWise®:</b>				
<b>TimeWise Miracle Set 3D® Sample Sets, pk./3</b> (Normal/Dry) (Includes TimeWise® Age Minimize 3D® 4-in-1 Cleanser, Day Cream Non-SPF, Night Cream and Eye Cream)	186763		3.00	
<b>TimeWise Miracle Set 3D® Sample Sets, pk./3</b> (Combination/Oily) (Includes TimeWise® Age Minimize 3D® 4-in-1 Cleanser, Day Cream Non-SPF, Night Cream and Eye Cream)	186764		3.00	
<b>TimeWise® Age Minimize 3D® Day Cream (Non-SPF) (Normal/Dry) Samples, pk./6</b>	151609		1.00	
<b>TimeWise® Age Minimize 3D® Day Cream (Non-SPF) (Combination/Oily) Samples, pk./6</b>	147217		1.00	
<b>TimeWise® Firming Eye Cream Samples, pk./6</b>	082651		1.00	
<b>Microdermabrasion Plus Set Samples, 6 pairs</b> (Includes Microdermabrasion Refine and Pore Minimizer)	160429		2.00	
<b>TimeWise® Moisture Renewing Gel Mask Samples, pk./6</b>	146629		1.00	
<b>TimeWise Repair®:</b>				
<b>Volu-Firm® Sample Sets, pk./3</b> (Includes Volu-Firm® Foaming Cleanser, Volu-Firm® Advanced Lifting Serum, Volu-Firm® Day Cream Sunscreen Broad Spectrum SPF 30, * Volu-Firm® Night Treatment With Retinol and Volu-Firm® Eye Renewal Cream)	178137		4.00	
<b>TimeWise Repair® Revealing Radiance® Facial Peel Samples, pk./6</b>	139840		2.00	
<b>Clear Proof® Deep-Cleansing Charcoal Mask Samples, pk./6</b>	145845		1.00	
<b>Customized Skin Care Samples:</b>				
<b>Mary Kay® Extra Emollient Night Cream, pk./12 (tubes)</b>	072683		8.00	
<b>Mary Kay® Hydrogel Eye Patches, pk./1 pair</b>	141909		2.00	
<b>Mary Kay® Foundation Primer Sunscreen Broad Spectrum SPF 15* Samples, pk./6</b>	054108		1.50	
<b>Mary Kay® CC Cream Sunscreen Broad Spectrum SPF 15* Samples, strip/6:</b>				
Very Light	151984	Deep	151987	1.50
Light-to-Medium	151985	Very Deep	151988	1.50
Medium-to-Deep	151986	—	—	1.50
<b>TimeWise® Matte 3D Foundation Samples, strip/6:</b>				
Ivory C 100	142149	Beige C 140	142162	1.50
Ivory C 110	142153	Beige N 150	142163	1.50
Ivory W 13	142154	Beige W 160	142164	1.50
Ivory N 140	142155	Beige C 170	142165	1.50
Ivory W 150	142157	Beige W 180	142166	1.50
Ivory N 160	142156	Beige N 190	142167	1.50
Beige W 100	142158	Beige N 200	142168	1.50
Beige C 110	142159	Beige N 210	142169	1.50
Beige C 120	142160	Beige C 220	142170	1.50
Beige C 130	142161	—	—	1.50
<b>TimeWise® Luminous 3D Foundation Samples, strip/6:</b>				
Ivory C 100	142150	Beige C 110	142187	1.50
Ivory C 110	142180	Beige C 120	142188	1.50
Ivory W 120	142181	Beige C 130	142198	1.50
Ivory W 130	142182	Beige C 140	142199	1.50
Ivory N 140	142183	Beige N 150	142205	1.50
Ivory W 150	142185	Beige W 160	142206	1.50
Ivory N 160	142184	Beige W 180	142207	1.50
Beige W 100	142186	Beige N 190	142208	1.50
Subtotal Page 10 \$				

	PART NO.	QTY.	SUGG. RETAIL	TOTAL
<b>Botanical Effects® 4 pc. Regimen Bundle (Formulas 1 and 2):</b>				
Formula 1 – Dry (Cleanse, Mask, Freshen, Hydrate)	061457		58.00	
Formula 2 – Normal (Cleanse, Mask, Freshen, Hydrate)	061458		58.00	
<b>Cleanse:</b> Cleanse Formula 1 (Dry Skin)	129035		14.00	
Cleanse Formula 2 (Normal Skin)	049513		14.00	
<b>Mask:</b> Mask Formula 1 (Dry Skin)	050133		14.00	
Mask Formula 2 (Normal Skin)	133778		14.00	
<b>Freshen:</b> Freshen Formula 1 (Dry Skin)	049797		14.00	
Freshen Formula 2 (Normal Skin)	049807		14.00	
<b>Hydrate:</b> Hydrate Formula 1 (Dry Skin)	049584		16.00	
Hydrate Formula 2 (Normal Skin)	049591		16.00	
<b>MARY KAY NATURALLY®</b>				
Mary Kay Naturally® Purifying Cleanser	110060		26.00	
Mary Kay Naturally® Exfoliating Powder	123970		34.00	
Mary Kay Naturally® Nourishing Oil	110064		48.00	
Mary Kay Naturally® Moisturizing Stick	110066		28.00	
<b>CLEAR PROOF®</b>				
<b>Acne System Set</b> (Includes Clear Proof® Clarifying Cleansing Gel,* Clear Proof® Blemish Control Toner,* Clear Proof® Acne Treatment Gel,* Clear Proof® Oil-Free Moisturizer for Acne-Prone Skin)	058977		45.00	
<b>Clear Proof The Go Set®</b> (Includes travel-sized Clear Proof® Clarifying Cleansing Gel,* Clear Proof® Blemish Toner,* Clear Proof® Acne Treatment Gel,* Clear Proof® Oil-Free Moisturizer for Acne-Prone Skin)	058968		20.00	
Clarifying Cleansing Gel*	061349		16.00	
Blemish Control Toner*	056743		15.00	
Acne Treatment Gel*	095054		10.00	
Pore-Purifying Serum*	059059		17.00	
Oil-Free Moisturizer for Acne-Prone Skin	056749		18.00	
Deep-Cleansing Charcoal Mask	094148		24.00	
<b>MKMMEN®</b>				
<b>Skin Care Regimen Bundle</b> (Includes MKMen® Daily Facial Wash, MKMen® Advanced Facial Hydrator Sunscreen Broad Spectrum SPF 30,* MKMen® Advanced Eye Cream and MKMen® Shave Foam)	093886		81.00	
<b>NEW! SPECIAL-EDITION!† MKMen® Beard Oil***</b>	174572		20.00	
Daily Facial Wash	086904		16.00	
Shave Foam	010336		14.00	
Cooling After-Shave Gel	010338		16.00	
Advanced Facial Hydrator Sunscreen Broad Spectrum SPF 30*	060288		25.00	
Advanced Eye Cream	060198		26.00	
<b>CUSTOMIZED SKIN CARE</b>				
<b>For Eyes:</b> Indulge® Soothing Eye Gel	029739		16.00	
Mary Kay® Oil-Free Eye Makeup Remover	029726		17.00	
Mary Kay® Hydrogel Eye Patches, pk./30 pairs	139838		40.00	
<b>For Lips:</b> White Tea & Citrus Satin Lips® Set (Includes Shea Sugar Scrub, Shea Butter Balm and free cello gift bag)**	098324		22.00	
White Tea & Citrus Satin Lips® Shea Sugar Scrub	094712		12.00	
White Tea & Citrus Satin Lips® Shea Butter Balm	138754		12.00	
<b>For Face:</b>				
<b>NEW! Mary Kay® Micellar Water</b>	160886		17.00	
<b>Mix &amp; Mask</b> (Includes Clear Proof® Deep-Cleansing Charcoal Mask and TimeWise® Moisture Renewing Gel Mask)	122033		46.00	
Beauty Blotters® Oil-Absorbing Tissues, pk./75	041758		6.00	
Mary Kay® Extra Emollient Night Cream	072682		15.00	
Mary Kay® Intense Moisturizing Cream (Dry)	031541		32.00	
Mary Kay® Oil-Free Hydrating Gel (Normal/Oily)	031551		32.00	
Mary Kay® Oil Mattifier	031573		18.00	
Subtotal Page 3 \$				

# Section 2 – Sales Aids

FLAWLESS FACE

	PART NO.	QTY.	SUGG. RETAIL	TOTAL				
<b>Mary Kay® Foundation Primer Sunscreen Broad Spectrum SPF 15*</b>	054105		20.00					
<b>Mary Kay® Undereye Corrector</b>	092185		16.00					
<b>Mary Kay® Perfecting Concealer:</b>								
Light Ivory	092191	Light Beige	092193	Light Bronze	092195		16.00	
Deep Ivory	092192	Deep Beige	092194	Deep Bronze	092196		16.00	
<b>Mary Kay® Makeup Finishing Spray by Skindinavia</b>	152557		18.00					
<b>Mary Kay® CC Cream Sunscreen Broad Spectrum SPF 15*:</b>								
Very Light	072822		Deep	072825		22.00		
Light-to-Medium	072823		Very Deep	086620		22.00		
Medium-to-Deep	072824		—	—		22.00		
<b>TimeWise® Matte 3D Foundation:</b>								
Ivory C 100	099957	Beige C 140	099969	Bronze W 100	099978		25.00	
Ivory C 110	099958	Beige N 150	099970	Bronze W 110	099979		25.00	
Ivory W 130	099961	Beige W 160	099971	Bronze W 120	099980		25.00	
Ivory N 140	099962	Beige C 170	099972	Bronze W 130	099981		25.00	
Ivory W 150	099964	Beige W 180	099973	Bronze W 140	099982		25.00	
Ivory N 160	099963	Beige N 190	099974	Bronze W 150	100036		25.00	
Beige W 100	099965	Beige N 200	099975	Bronze C 160	100038		25.00	
Beige C 110	099966	Beige N 210	099976	Bronze C 170	100039		25.00	
Beige C 120	099967	Beige C 220	099977	Bronze C 180	100040		25.00	
Beige C 130	099968	—	—	—	—		25.00	
<b>TimeWise® Luminous 3D Foundation:</b>								
Ivory C 100	100011	Beige C 110	100020	Beige N 210	100030		25.00	
Ivory C 110	100012	Beige C 120	100022	Beige C 220	100031		25.00	
Ivory W 120	100013	Beige C 130	100023	Bronze W 100	154138		25.00	
Ivory W 130	100014	Beige C 140	100024	Bronze W 130	154140		25.00	
Ivory N 140	100015	Beige N 150	100025	Bronze W 150	154141		25.00	
Ivory W 150	100018	Beige W 160	100026	Bronze C 160	154142		25.00	
Ivory N 160	100017	Beige W 180	100027	Bronze C 170	154143		25.00	
Beige W 100	100019	Beige N 190	100028	—	—		25.00	
<b>Endless Performance® Crème-to-Powder Foundation:</b>								
Ivory 1	077866	Beige 2	077872	Bronze 1	077877		18.00	
Ivory 2	077867	Beige 3	077873	Bronze 2	077878		18.00	
Ivory 3	077868	Beige 4	077874	Bronze 3	077879		18.00	
Ivory 4	077869	Beige 5	077875	Bronze 4	077880		18.00	
Ivory 5	077870	Beige 6	077876	Bronze 5	077881		18.00	
Beige 1	077871	—	—	—	—		18.00	
<b>Mary Kay® Mineral Powder Foundation:</b>								
Ivory 0.5	040983	Beige 1	040987	Bronze 2	040991		20.00	
Ivory 1	040984	Beige 1.5	040988	Bronze 3	040992		20.00	
Ivory 2	040985	Beige 2	040989	Bronze 4	040993		20.00	
Beige 0.5	040986	Bronze 1	040990	Bronze 5	040994		20.00	
<b>Mary Kay® Sheer Mineral Pressed Powder:</b>								
Ivory 1	015135	Beige 1	015137	Bronze 1	015139		16.00	
Ivory 2	015136	Beige 2	015138	Bronze 2	015140		16.00	
<b>Mary Kay® Translucent Loose Powder</b>			060182				16.00	
Subtotal Page 4 \$								

PROMOTIONAL ITEMS

	PART NO.	QTY.	SUGG. RETAIL	TOTAL
<b>NEW! Mary Kay® Micellar Water Deluxe Mini</b>	163901		2.50	
<b>NEW! The Look</b> (Summer 2021), pk./10	186109		3.50	
<b>NUEVO! La Imagen</b> (Verano 2021), paq./10	186108		3.50	
<b>REVISED! Beauty Book and Set Sheet Inserts</b> (Version 5/21), pk./10	192577		2.50	
<b>¡REVISADO! Libro de belleza y Hoja de juego de productos</b> (Versión 5/21), paq./10	192578		2.50	
<b>REVISED! Hostess Brochure</b> (Version 5/21), pk./10	193031		1.50	
<b>¡REVISADO! Folleto de anfitriona</b> (Versión 5/21), paq./10	193032		1.50	
<b>REVISED! Second Appointment Laminated Place Mat Set</b> (Version 5/21), pk./4 (Includes one Consultant Guide)	187168		2.00	
<b>¡REVISADO! Juego de manteles laminados para segunda cita</b> (Versión 5/21), paq./4 (Incluye una Guía de consultora)	187169		2.00	

DELUXE MINIS

<b>NEW! Mary Kay® Micellar Water Deluxe Mini</b>	163901		2.50
<b>Mary Kay Clinical Solutions™ Calm + Restore Facial Milk Deluxe Mini</b>	163890		3.00
<b>TimeWise® Microdermabrasion Plus Set Deluxe Mini</b> (Includes Microdermabrasion Refine and Pore Minimizer) (single)	151783		4.00
<b>TimeWise Replenishing Serum C+E™ Deluxe Mini</b> (single)	173683		3.50
<b>Lash Intensity® Mascara Deluxe Mini</b> (Black) (single)	095882		3.00
<b>Lash Love® Mascara Deluxe Mini</b> (I ♥ black) (single)	083157		2.00
<b>Mary Kay® Oil-Free Eye Makeup Remover Deluxe Mini</b> (single)	080241		2.50
<b>Mary Kay Unlimited™ Lip Gloss Set Deluxe Mini</b> (Includes Berry Delight, Tawny Nude, Fancy Nancy, Unique Mauve and Iconic Red) (single)	160509		5.00
<b>White Tea &amp; Citrus Satin Hands® Deluxe Mini Set</b> (Includes a fragrance-free protecting softener, a shea scrub and a scented shea cream) (single)	099043		4.00
<b>Fragrance-Free Satin Hands® Deluxe Mini Set</b> (Includes a fragrance-free protecting softener, a shea scrub and a shea cream) (single)	150133		4.00
<b>White Tea &amp; Citrus Satin Body® Deluxe Mini</b> (single):			
Satin Body® Revitalizing Shea Scrub	150128		1.00
Satin Body® Indulgent Shea Wash	150126		1.00
Satin Body® Silkening Shea Lotion	150131		1.00
Subtotal Page 9 \$			

	PART NO.	QTY.	SUGG. RETAIL	TOTAL
<b>Women's Fragrances:</b>				
Belara® Eau de Parfum	192900		38.00	
Bella Belara® Eau de Parfum	012512		38.00	
Cityscape® Eau de Parfum	078597		50.00	
Enchanted Wish® Eau de Toilette	095688		36.00	
Forever Diamonds® Eau de Parfum	088620		40.00	
Live Fearlessly® Eau de Parfum	094305		44.00	
Mary Kay Illuminea™ Extrait de Parfum	141779		70.00	
Thinking of Love® Eau de Parfum	075084		32.00	
Thinking of You® Eau de Parfum	109684		32.00	
<b>Men's Cologne:</b>				
Cityscape® Cologne Spray	078697		50.00	
Domain® Cologne Spray	028783		38.00	
MK High Intensity® Cologne Spray	109680		40.00	
MK High Intensity Ocean® Cologne Spray	095123		42.00	
MK High Intensity® Sport Cologne Spray	075680		40.00	
True Original® Cologne Spray	048515		36.00	

TimeWise Miracle Set 3D® (Normal/Dry)	089023		110.00	
TimeWise Miracle Set 3D® (Combination/Oily)	089024		110.00	
TimeWise® Age Minimize 3D® 4-in-1 Cleanser (Normal/Dry)	088997		24.00	
<b>TimeWise® Age Minimize 3D® Day Cream SPF 30 Broad Spectrum Sunscreen.*</b>				
Normal/Dry	089004	Combination/Oily	089005	32.00
TimeWise® Age Minimize 3D® Night Cream (Normal/Dry)	089006		32.00	
TimeWise® Age Minimize 3D® Day Cream (Non-SPF) (Normal/Dry)	089009		32.00	
TimeWise® Age Minimize 3D® Day Cream (Non-SPF) (Combination/Oily)	089010		32.00	
<b>Mary Kay® Cream Eye Color:</b>				
Beach Blonde	025868	Pale Blush	025875	14.00
Mary Kay If You Believe™ Eau de Toilette	174885		36.00	
<b>LTD. ED.† Mary Kay® Lip Kit</b>				
Nude	172051	Pink	172052	28.00

Subtotal Page 8 \$

	PART NO.	QTY.	SUGG. RETAIL	TOTAL
<b>Mary Kay Chromafusion® Blush:</b>				
Darling Pink	120413	Juicy Peach	120416	14.00
Desert Rose	120418	Rogue Rose	120415	14.00
Golden Copper	120419	Rosy Nude	120412	14.00
Hint of Pink	120411	Shy Blush	120414	14.00
Hot Coral	120417	Wineberry	120420	14.00

**Mary Kay Chromafusion® Contour:**

Cocoa	129761	Latte	129745	14.00
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**Mary Kay Chromafusion® Highlighter:**

Glazed	129762	Honey Glow	129763	14.00
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**NEW! LTD. ED.† Mary Kay® Eye Shadow Quad**

Cool Pinks	170330	Warm Pinks	170331	22.00
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**Mary Kay Chromafusion® Eye Shadow:**

Biscotti	107602	Frozen Iris	107633	Rose Gold	107622	8.00
Blossom	107627	Gold Status	107623	Rustic	107609	8.00
Burnished Bronze	107625	Golden Mauve	107631	Sand Castle	107603	8.00
Candlelight	107605	Granite	107617	Shadow	107619	8.00
Cashmere Haze	107615	Hazelnut	107606	Shiny Penny	107624	8.00
Cinnabar	107607	Hot Fudge	107611	Smoky Quartz	107614	8.00
Crystalline	107601	Mahogany	107608	Soft Heather	107632	8.00
Dusty Rose	107630	Merlot	107635	Starry Night	107641	8.00
Emerald Noir	107643	Moonstone	107599	Stormy	107618	8.00
Espresso	107612	Moss	107642	Sunlit Rose	107629	8.00
Evening Navy	107640	Onyx	107620	Sweet Plum	107634	8.00

**Mary Kay® Liquid Eye Shadow:**

Light Beam	149208	Pink Starlight	149210	14.00
Meteor Shower	149211	Purple Nova	149212	14.00

**Mary Kay® Eye Primer**

Mary Kay® Eyeliner: MK Black	090136	12.00
MK Deep Brown	090131	12.00
MK Steely	090138	12.00

**Mary Kay® Gel Eyeliner With Expandable Brush Applicator: Jet Black**

085704	18.00
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**Mary Kay® Waterproof Liquid Eyeliner Pen: Intense Black**

141205	16.00
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**Mary Kay® Lash & Brow Building Serum®**

046188	36.00
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**Mary Kay® Lash Primer**

046176	15.00
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**Lash Intensity® Mascara: Black**

092105	18.00
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**Lash Love® Mascara: I ♥ black**

041481	15.00
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**Lash Love® Lengthening Mascara: I ♥ black**

054563	15.00
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**Lash Love® Waterproof Mascara: I ♥ black**

044465	15.00
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**Mary Kay® Ultimate Mascara™:**

Black	017657	Black Brown	017658	15.00
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**Mary Kay® Volumizing Brow Tint:**

Blonde	125032	Dark Blonde	125033	14.00
Brunette	125034	Dark Brunette	125035	14.00

Subtotal Page 5 \$

	PART NO.	QTY.	SUGG. RETAIL	TOTAL
<b>Mary Kay® Precision Brow Liner:</b>				
Black Brown	127615		Dark Blonde	127612 14.00
Blonde	127611		Dark Brunette	127614 14.00
Brunette	127613		—	— 14.00
<b>Mary Kay® Brow Definer Pencil:</b> Classic Blonde				
	034730			11.00
<b>Mary Kay® Lip Liner:</b>				
Light Nude	093081		Coral	085798 12.00
Medium Nude	085795		Red	085801 12.00
Deep Nude	085796		Rose	085797 12.00
Berry	085799		Dark Chocolate*	048448 12.00
<b>NEW! LTD. ED.† Mary Kay Unlimited™ Lip Gloss:**</b>				
Confident Pink	169299		Hopeful Lilac	169301 16.00
<b>Mary Kay Unlimited™ Lip Gloss:</b>				
Beach Bronze	164571		Nude Blush	153489 16.00
Berry Delight	153485		Pink Ballerina	153482 16.00
Chocolate Nude	153491		Pink Fusion	153484 16.00
Copper Aura	153492		Sheer Illusion	153493 16.00
Evening Berry	153487		Soft Nude	153488 16.00
Fancy Nancy	153486		Tawny Nude	153490 16.00
Iconic Red	153475		Unique Mauve	153483 16.00
<b>Mary Kay® Gel Semi-Matte Lipstick:</b>				
Always Apricot	089644		Midnight Red	089646 18.00
Bashful You	089640		Poppy Please	089645 18.00
Berry Famous	141478		Powerful Pink	089643 18.00
Blush Velvet	157977		Red Stiletto	157973 18.00
Crushed Berry	089647		Rich Truffle	089641 18.00
Mauve Moment	089642		Trademark Pink	141480 18.00
<b>Mary Kay® Gel Semi-Shine Lipstick:</b>				
Apple Berry	094640		Raspberry Ice	094615 18.00
Berry Couture	094641		Red Smolder	094614 18.00
Haute Pink	094636		Rosewood	094610 18.00
Love Me Pink	094611		Scarlet Red	094638 18.00
Luminous Lilac	094639		Spiced Ginger	094634 18.00
Naturally Buff	094608		Sunset Peach	094637 18.00
<b>True Dimensions® Lipstick:</b>				
Berry à la Mode	088576		Natural Beauté	088563 18.00
Chocolatte	088565		Pink Chérie	088558 18.00
Citrus Flirt	088580		Rosette	088568 18.00
Color Me Coral	088560		Sassy Fuchsia	088573 18.00
Coral Bliss	088579		Sienne Brûlée	088564 18.00
Exotic Mango	088572		Sizzling Red	088567 18.00
Firecracker	088566		Spice 'n' Nice	088570 18.00
First Blush	088561		Tangerine Pop	088575 18.00
Lava Berry	088574		Tuscan Rose	088562 18.00
Mystic Plum	088569		Wild About Pink	088559 18.00
<b>True Dimensions® Sheer Lipstick:</b>				
Arctic Apricot	088581		Sparkling Rosé	088584 18.00
Posh Pink	088582		Subtly You	088585 18.00

Subtotal Page 6 \$

\*Mary Kay® Lip Liner classic formula

\*\*You can join Mary Kay's global *Pink Changing Lives*® cause empowerment program and help change the lives of women and their families. In the United States, from **April 26 through Aug. 15, 2021**, Mary Kay Inc. will donate \$1 from each sale of the limited-edition! *Mary Kay Unlimited™* Lip Gloss in Confident Pink and Hopeful Lilac shades. Mary Kay is committed to supporting *The Mary Kay Foundation*™ efforts to invest in breakthrough cancer research for women-related cancers and efforts to end domestic violence against women in the United States.

	PART NO.	QTY.	SUGG. RETAIL	TOTAL
Skinvigorate Sonic™ Skin Care System (Includes device, one facial cleansing brush head and USB cord)	128064			75.00
Skinvigorate Sonic™ Facial Cleansing Brush Heads, pk./2	135589			20.00
Skinvigorate Sonic™ Facial Massage Head, pk./1	135590			25.00
Mary Kay Pro Palette®	127861			25.00
Mary Kay Perfect Palette®	107064			18.00
Mary Kay Petite Palette®	114610			8.00
<b>NEW! Mary Kay® Eye Blending Brush</b>	168938			12.00
Palette Powder Brush	134441			4.50
Palette Cheek Brush	134442			2.00
Eye Sponges, pk./2	134451			2.50
Cosmetic Sponges, pk./2	134452			4.00
Mary Kay® Blending Sponge	114898			12.00
Mary Kay® Blending Brush	128063			16.00
Mary Kay® Mask Applicator	135951			12.00
Mary Kay® Essential Brush Collection	107305			55.00
Mary Kay® Liquid Foundation Brush	122325			14.00
Mary Kay® Powder Foundation Brush	122327			14.00
Mary Kay® Cream Color Brush	122329			12.00
Mary Kay® Eyebrow/Eyeliner Brush	122328			10.00
Mary Kay® All-Over Powder Brush	122320			16.00
Mary Kay® Cheek Brush	122321			14.00
Mary Kay® Eye Crease Brush	122322			12.00
Mary Kay® All-Over Eye Shadow Brush	122323			12.00
Mary Kay® Eye Smudger Brush	122324			12.00
Mary Kay® Brush Cleaner	055903			10.00
Mary Kay® Travel Roll-Up Bag	143940			35.00
<b>SPECIAL-EDITION!† Mary Kay® Travel Color Bag</b>	166411			16.00

**Body Care:**

<b>Hello, Clean</b> (Includes Mary Kay® 2-In-1 Body Wash & Shave and Mary Kay® Hydrating Lotion)	080376			32.00
<b>NEW! LTD. ED.† Mary Kay® Body Care Set in Sparkling Cherry</b>	171637			30.00
White Tea & Citrus Satin Body® Revitalizing Shea Scrub	091504			18.00
White Tea & Citrus Satin Body® Indulgent Shea Wash	091502			18.00
White Tea & Citrus Satin Body® Silkening Shea Lotion	091493			18.00
White Tea & Citrus Satin Body® Whipped Shea Crème	091507			22.00
Mary Kay® 2-In-1 Body Wash & Shave	136769			16.00
Mary Kay® Hydrating Lotion	073789			16.00
Mint Bliss™ Energizing Lotion for Feet & Legs	125872			11.00
White Tea & Citrus Satin Hands® Pampering Set (Includes a fragrance-free protecting softener, a scented shea scrub, a scented shea cream and a giftable bag)	090638			36.00
White Tea & Citrus Satin Hands® Nourishing Shea Cream	088632			12.00
Fragrance-Free Satin Hands® Pampering Set (Includes a fragrance-free protecting softener, a shea scrub, a shea cream and a giftable bag)	088625			36.00
Fragrance-Free Satin Hands® Nourishing Shea Cream	156069			12.00
Fragrance-Free Satin Hands® Shea Hand Sanitizer	178735			8.00
Fragrance-Free Satin Hands® Shea Hand Soap	178161			10.00

**Sun Care:**

<b>SPECIAL-EDITION!† Mary Kay® Sun Care After-Sun Replenishing Gel***</b>	050165			15.00
<b>SPECIAL-EDITION!† Mary Kay® Sun Care Subtle Tanning Lotion***</b>	153545			18.00

Subtotal Page 7 \$

†Available while supplies last  
\*\*\* Available 2/16/21 – 8/15/21