

GREAT START™ JOURNEY

INDEPENDENT BEAUTY CONSULTANT TEAM-BUILDING CASH BONUS

share. earn.
REPEAT!

You're having so much fun in your Mary Kay business, you've probably shared your excitement with a friend or a family member. Imagine how much fun you could have together! Great news! It can get even better! With the *Great Start*™: Team-Building Cash Bonus, you can earn extra cash when you and a friend go on this journey together.

HOW IT WORKS

As an active* Independent Beauty Consultant, Senior Beauty Consultant, Star Team Builder, Team Leader or Elite Team Leader, you can earn a \$50 Team-Building Cash Bonus for each** *Great Start*™-qualified† new personal team member. You will receive the cash bonus in the month the new personal team member becomes *Great Start*™-qualified.† There's no limit to your potential! Plus, your new team member gets a *Great Start*™ too.

Visit Mary Kay InTouch® to get all the details!

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*An Independent Beauty Consultant is considered active with personal retail sales of \$225 in wholesale Section 1 products and will remain active for two months following any month with this amount in sales.

†A *Great Start*™-qualified team member is one who has personal retail sales of \$600 or more in wholesale Section 1 products within the *Great Start*™ time frame. The wholesale order(s) to support this retail sales amount can be a single order or cumulative orders.

The *Great Start*™ time frame is the month her/his Agreement is received and accepted by the Company plus the following three calendar months.

**In the month your new team member's initial or cumulative \$600 or more wholesale Section 1 orders are received by the Company, you must be in active status to receive the bonus. An Independent Beauty Consultant is considered active with personal retail sales of \$225 in wholesale Section 1 products and will remain active for two months following any month with this amount in sales.

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