



We're officially in the last quarter of our Mary Kay Seminar year! Stay on track with these helpful tips and celebrate success at

# SEMINAR 2024

## WORK FULL CIRCLE:

Work smarter, not harder!  
Share the marketing plan at every appointment, and book from your parties.

**Book-Sell-Book-Recruit**

## KNOWLEDGE IS POWER!

Take advantage of all training opportunities, especially your weekly success meetings!

Bring guests and **"earn while you learn."**

## SUCCESS FORMULA:

**3 + 3 + 3**

3 parties/week  
\$300 in Sales/week  
3 personal interviews/week

## BE CONSISTENT:

Set a goal and stick to it. Create a daily routine and remember that consistency is the key to success!



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