

By National Sales Director, Linda Toupin

**Wondering how you can start a business when you are already in debt?
Here is how you can start your business and use Mary Kay to pay off ALL your debt!**

Sell \$200 per week=\$800 income for the Month

Take \$100 to pay loan for your MK business (Leaves \$700)

Use \$400 to replace product sold (Leaves \$300)

Give \$100 to yourself (Have Fun!) (Leaves \$200)

\$200 to pay off other debt

Sell \$300 per week=\$1200 income for the Month

Take \$100 to pay loan for your MK business (Leaves \$1100)

Use \$600 to replace product sold (Leaves \$500)

Give \$200 to yourself (Have Fun!) (Leaves \$300)

\$300 to pay off other debt

Sell \$400 per week=\$1600 income for the Month

Take \$100 to pay loan for your MK business (Leaves \$1500)

Use \$800 to replace product sold (Leaves \$700)

Give \$300 to yourself (Have Fun!) (Leaves \$400)

\$400 to pay off other debt

Sell \$1000 per week=\$4000 income for the Month

Take \$100 to pay loan for your MK business (Leaves \$3900)

Use \$2000 to replace product sold (Leaves \$2000)

Give \$300-\$1000 to yourself (Have fun!) (Leaves \$1000 to \$1700)

\$1000-\$1700 to pay off other debt

Rapid Debt Reduction Plan:

*Write down all debt, numbering them 1-10 from the smallest to the largest.
Start paying off the smallest one first, making payments as large as you can.*

Make minimum payments on #2 through #10

*When debt #1 is paid off, start paying big payments on #2 and
continue minimum payments on #3 through #10*

As with all things in LIFE...Consistency is the KEY