## **Customer Service Follow-Up Script**

Follow up every 2 days, 2 weeks, and 2 months!

Up Script:	
ne with me the otliust doing a little of re started using th	with Mary Kay. I just wanted to call and say thank you for her day! I really enjoyed getting to know you and I had a check-up call to make sure that you took your products out onem. Is everything working well for you? (Let her answer) Doything? (Let her answer) Be sure to friend me on Facebook page!
w-Up Script:	
are regimen is wor	with Mary Kay. I'm just doing my little check-up call to see rking for you? (or how you are liking your colors, etc)Is thered to your daily routine?
ow-Up Script:	
	with Mary Kay. I'm just checking in to see how your skincare our colors, etc) is working for you? Is there anything you like to try?
	PCP List, then you can simply call when the new catalog comes out. It's do your 2-day and 2-week calls then you will have a good relationship
rite customers to nted to make sure last week or so. If	with Mary Kay! I'm just doing my quarterly check-up call see how your skin is doing and if you need a re-fill on anythat you got the catalog in the mail—you should have you have any questions on the new products, just let me time or I can send you some samples.
	nis isne with me the ot just doing a little of the started using the destions about and it to my customer.  W-Up Script: his is are regimen is worked to adjust or additional and the street of the month at first, if you do not be the street to make sure last week or so. If