

Grand Achiever Car Option Change

As of 3/1/2023

Summary

- Effective with June 2023 Grand Achiever qualifiers/requalifiers, the all-new larger 2024 Chevy Trax LS SUV will replace the Chevy Malibu LS sedan as the Grand Achiever car reward option.
- Transition – Consultant/Director Grand Achiever Reward Options

Qualify/Requalify	Chevy Malibu SL *	Chevy Trax SL*	Up to \$425 Monthly Cash Compensation
May 2023	Yes	No	Yes
June 2023	Yes	Yes	Yes
July 2023 Forward	No	Yes	Yes

* To select the use of the Malibu or Trax you must meet the requirements of the Career Car Insurance Program.

- The up to \$425 monthly cash compensation option and all other program requirements remain the same.

FAQs

Q: Why is the Trax SL replacing the Malibu SL?

A: General Motors has not updated the Malibu in several years and rumors are that it will be discontinued in the next few years. The good news with the launch this year of the all-new larger 2024 Chevy Trax provided the perfect replacement solution!

Q: What color will the Chevy Trax be offered in?

A: The Chevy Trax will be Sterling Gray Metallic exterior with Jet Black cloth interior.

Q: What are the specifications of the Chevy Trax SL?

1.2L Ecotec Turbo engine	Rear Cross-Traffic Alert
8" HD Color Touchscreen	Lane Change with Blind Zone Alert
Android Auto™† and Apple CarPlay™†	Front Wheel Drive
SiriusXM/OnStar capable	28mpg City / 32mpg Highway

Q: Are there any other changes to the Grand Achiever Program?

A: No, all other reward options, requirements, and guidelines remain the same.

Q: When will independent sales force members be able to order posters and postcards featuring the Chevy Trax, and when will digital resources be available on Mary Kay InTouch®?

A: Chevy Trax poster and postcards will be available by mid- June 2023 on the FedEx® Doc Store on Mary Kay InTouch®. In addition, other digital resources are also expected to be available mid-June 2023.