MARY KAY

2027 Path to Success

TOGETHER WE Sparkle

YOUR PATH.
YOUR PURPOSE.
YOUR SUCCESS.

SALES DIRECTOR

- 24+ unit Members
- Earn profits based on personal retail product sales
- Earned Discount Privilege
- Earn personal team commissions of 4%, 9%, or 13%
- Earn a Sales Director unit commission of 9%, 13%, or 23%

Eligible to earn the following:

- Earn a Sales Director Team-Building cash bonus of $100 or more
- Earn a Unit Development cash bonus of $400 - $1,000
- Eligible to earn New Sales Director Program Bonus
- Earn a Star Consultant Bonus of $300 or more
- Earn the use of a Career Car or select the Cash Compensation option
- Earn a Unit Circle bonus of $1,000
- Earn a Wellness Award Bonus of $800, $1,300, or $2,000
- Quarterly Star Sales Director recognition and year long consistency prizes
- Attend Leadership Conference
- Qualify for Top Sales Director Trip

DIRECTOR IN QUALIFICATION

- 8 or more active personal team members
- Earn profits based on personal retail product sales
- Earn personal team commissions of 9% or 13%
- Earned Discount Privilege
- Earn a personal Team Building Bonus of $50

ELITE TEAM LEADER

- 8 or more active personal team members
- Earn profits based on personal retail product sales
- Earn personal team commissions of 9% or 13%
- Earned Discount Privilege
- Earn a personal Team Building Bonus of $50

TEAM LEADER

- 5 to 7 active personal team members
- Earn profits based on personal retail product sales
- Earn personal team commissions of 9% or 13%
- Earned Discount Privilege
- Earn a personal Team Building Bonus of $50

STAR TEAM BUILDER

- 3 to 4 active team members
- Earn profits based on personal retail product sales
- Earn personal team commissions of 4%, 6% or 8%
- Earned Discount Privilege
- Earn a personal Team Building Bonus of $50
- Earn a 50% discount on the purchase of your initial red jacket

SENIOR CONSULTANT

- 1 to 2 active personal team members
- Earn profits based on personal retail product sales
- Earn personal team commission of 4%
- Earned Discount Privilege
- Earn a personal Team Building Bonus of $50

CONSULTANT

- Earn profits based on personal retail product sales
- Earned Discount Privilege
- Earn a personal Team Building Bonus of $50

DREAM BIG. | WORK SMART. *Achieve More.*