

All-Star Star Consultant Program 2020-2021

Frequently Asked Questions

1. How can I achieve All-Star Star Consultant Status?

You must achieve Star Consultant status all four quarters during the *All-Star Star Consultant Program*, June 16, 2020 through June 15, 2021, AND attend Seminar 2021. Your program credits from each Star Consultant quarter will be added together to determine your year-end program credits. You will receive the *All-Star Star Consultant Program* prize associated with your total year-end program credits.

Please remember, the qualifications to achieve the *All-Star Star Consultant Program* prize at the end of the Seminar year is as follows:

- Be a Star Consultant all four quarters of the Seminar year.
- Attend Seminar.

2. Do I need to be present in order to receive my All-Star Star Consultant Program prize at Seminar 2021?

Yes. You must be present at Seminar 2021 in order to qualify for *All-Star Star Consultant Program* and receive your prize.

3. Where will I pick up my All-Star Star Consultant Consistency prize at Seminar 2021?

You will pick up your *All-Star* prize at the Prize Party for Seminar 2021.

4. If I am a new Independent Beauty Consultant and my Independent Beauty Consultant Agreement is received and accepted by the Company after the Seminar year has begun, can I achieve the All-Star Star Consultant Program?

Yes. If your Agreement is received and accepted by the Company between Sept. 16, 2020, and March 15, 2021, as a new Independent Beauty Consultant, you are eligible to participate. You must achieve Star Consultant status in the quarter your Agreement is received and accepted by the Company and consistently for every following quarter. You must achieve Star Consultant status for a minimum of two Star Consultant quarters. See the chart provided.

Month and Year New Independent	Star Consultant Quarter Requirements for	Total Star Consultant Quarters	Minimum Year-End Wholesale
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Beauty Consultant Agreement Is Received and Accepted by the Company	Seminar 2020 All-Star Status	Required to Achieve the 5th Prize at Seminar 2021	Production for All-Star Status
June 2020 July 2020 August 2020 Sept. 1–15, 2020	<i>Four total: Quarters 1, 2, 3 AND 4</i>	4	\$7,200
Sept. 16–30, 2020 October 2020 November 2020 Dec. 1–15, 2020	<i>Three total: Quarters 2, 3 AND 4</i>	3	\$5,400
Dec. 16–31, 2020 January 2021 February 2021 March 1–15, 2021	<i>Two total: Quarters 3 AND 4</i>	2	\$3,600
March 16–31, 2021 April 2021 May 2021 June 2021	<i>Not Eligible</i>	N/A	N/A

Quarter 1: *June 16 to Sept. 15, 2020*
 Quarter 2: *Sept. 16 to Dec. 15, 2020*
 Quarter 3: *Dec. 16, 2020, to March 15, 2021*
 Quarter 4: *March 16 to June 15, 2021*

5. Where can I find a report on *Mary Kay InTouch*® that shows my Star Consultant status?

The best way is to look at the Star Consultant Consistency report. It will show your program credits for each Star Consultant quarter and whether you are on-target for the ***All-Star Star Consultant Program***.

6. Can I choose two lower tier *All-Star* prizes instead of the single higher-tier prize I qualified for?

No. You are eligible to receive only the prize that is determined by your total year-end contest credit amount. There is a limit of only one prize per achiever.

7. Will there be an *All-Star Luncheon* at Seminar 2021?

No. There is not an *All-Star Luncheon* at Seminar 2021. However, we have so many exciting plans for *All-Stars* in 2021: NEW Ted Baker London prizes and fun happenings are in store for you at the *All-Star Prize Party* at Seminar 2021.

8. Will there be a prize for the top 10 *All-Star* achievers in each Seminar?

No. There will not be an additional prize for the top 10 in each Seminar.