

ACTIVITY = RESULTS



1 Personal Interview Weekly =
1 Personal Team Member Monthly = RED JACKET
\$1,000 Team Production



3 Personal Interviews Weekly =
3 Personal Team Members Monthly = CAREER
\$3,000 Team Production CAR



5 Personal Interviews Weekly =
5 Personal Team Members Monthly = DIQ / DIRECTOR
\$5,000 Team Production



10 Personal Interviews Weekly =
10 Personal Team Members Monthly = CADILLAC
\$10,000 Team Production



20 Unit Interviews Weekly =
20 Unit Team Members Monthly = UNIT CLUBS
\$20,000 Team Production & TRIPS



30-50 Unit Interviews Weekly =
30 Unit Team Members Monthly = NSD
or MILLION DOLLAR DIRECTOR
\$30,000 - \$50,000 Team Production