

## Seminar 2023 Rules FAQs

**Q: If I achieve a spot in the Court of Sharing or Court of Personal Sales and rank as a Queen or Runner-up, and I register by the June 30, 2023 deadline and attend Seminar, what rewards and recognition will I receive?**

A: You will receive your Top 3 recognition, Queen or Runner Up full rewards, onstage recognition at Seminar and recognition in *Applause*<sup>®</sup> magazine.

**Q: If I am in the Court of Sharing or Court of Personal Sales and rank as a Queen or Runner-up and I *do not register* or attend Seminar, what rewards and recognition will I receive?**

A: If you do not register or attend Seminar, you will receive your Court prize, but will not be featured in any designated Top 3 recognition. You will not be eligible for the Queen or Runners-up full rewards, but you will receive a \$500 cheque in a special mailing following Seminar.

**Q: If I am in the Court of Sharing or Court of Personal Sales and rank as a Queen or Runner-up and I *register onsite* for Seminar, what rewards and recognition will I receive?**

A: As a Court achiever, if you register onsite for Seminar you may participate in the onstage Court parade and receive your Court prize, but will not be featured in any designated Top 3 recognition. You will not be eligible for the Queen or Runners-up full rewards, but you will receive a \$500 cheque in a special mailing following Seminar.

**Q: If I achieve a spot in the Court of Sharing or Court of Personal Sales and rank within the Top 20, and I register by the June 30, 2023 deadline and attend Seminar, what rewards and recognition will I receive?**

A: You will receive your Court award, Top 20 onstage recognition at Seminar and Top 20 recognition in *Applause*<sup>®</sup> magazine.

**Q: If I am in the Court of Sharing or Court of Personal Sales and rank within the Top 20 and I *do not register* or attend Seminar, what rewards and recognition will I receive?**

A: If you do not register or attend Seminar, you will receive your Court prize, but you will not be featured in any designated Top 20 recognition.

**Q: If I am in the Court of Sharing or Court of Personal Sales and rank within the Top 20 and I *register onsite* for Seminar, what rewards and recognition will I receive?**

A: As a Court achiever, if you register onsite for Seminar you may participate in the onstage Court parade and receive your Court prize, but you will not be featured in any designated Top 20 recognition.

**Q: If I do not attend Seminar when will I receive my Court rewards?**

A: If you do not attend Seminar, you will receive your rewards within the month of August.

**Q: If I'm an Independent Sales Director and achieve a Unit Club does this rule apply to me?**

A: No, at this time, this rule does not apply to the Unit Club.

**Q: If I am #1, #2 or #3 in Unit Circle will this new rule apply to me?**

A: No, at this time, this rule does not apply to the Unit Circle.

**Q: If I achieve the Top Sales Director or Prestige Trip will this new rule apply?**

A: No, this rule does not apply. You will still receive the designated rewards and recognition.

**Q: Why are these new Seminar Awards Rules being implemented?**

A: The U.S. has had this rule in place for several years, and in an effort to better align the two markets as a North American Region, we are following suit with these rule updates. Mary Kay herself believed that in order to go up, you need to show up – and our goal is to also highlight your accomplishments on the Seminar Stage.