30/24 Challenge - 30 Phone Calls in 24 Hours-Place in your FOCUS Folder!!

(Answering machines and husbands don't count, only live contact with the person you are calling.)

The Goal: Get as many bookings on your date book for this month as possible!

Consultant Name: _____ My 24 Hours begins on Date:_____ Time: _____

Names of People I reached by phone.	Phone Number	Did they book? Yes No	Plan A: Class or Facial Date	Plan B: Model Date	Plan C: Ordered (Amnt)	Plan D: Referral
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TOTALS						*D. Lansky*