



Beauty Consultant Grand Achiever Action Plan

Requirements

- Be active
- To go on-target, you must have 8 or more active team members and a total of \$6,500 wholesale team production into the company at month end
- To stay on-target, you must have 8 active team members and a total of \$6,500 wholesale team production into the company at month end
- Have 18 active personal team members by end of qualification period (1-4 months)
- Total production from you and your team must equal \$26,000 wholesale production. Your team members must contribute at least \$20,000 of the total \$26,000. You can personally count up to \$6,000 of your personal orders to the total \$26,000.

Personal Goals

- Connect with your Director 2-3 times weekly & send her your tracking sheet
- 5 new contacts & 2 bookings a day
- Sell \$600 - \$700 a week & hold 5 interviews a week
- GOLD Medal Monthly

Monthly Plan

"Most people live and die
with their music still
unplayed. They never dare to
try." - Mary Kay Ash



- Place a personal total of \$1,250 wholesale for the month
- Personally Recruit 5+ = GOLD Medal
- Goal is 1+ Stars, 3+ new qualified team members, and 4+ team members placing a \$225+ order

Monthly Wholesale Production Example

Personal	\$1275
Star Consultant	\$1800
New Qualified	\$600
New Qualified	\$600
New Qualified	\$600
Active	\$225
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Active	\$225
Active	\$225
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\$6,000.00

- Keep focused on your personal goals
- You may submit for DIQ with 8+ Active Team Members*

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*DIQ Requirements available for a Limited Time. See [www.marykayintouch.com/Career Car Program](http://www.marykayintouch.com/Career%20Car%20Program) for full details.

Monthly Tracking



"Give yourself something to work toward - constantly."
- Mary Kay Ash

Personal Team Member	Mo. 1 Wholesale	Mo. 2 Wholesale	Mo. 3 Wholesale	Mo. 4 Wholesale
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				
11				
12				
13				
14				
15				
16				
17				
18				
Your Wholesale Orders				
Total				



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