

All-Star Star Consultant Program

Frequently Asked Questions June 16, 2019 – June 15, 2020

1. How can I achieve All-Star Star Consultant status?

You must achieve Star Consultant status all four quarters during the *All-Star Star Consultant Program*, June 16, 2019, through June 15, 2020, and attend Seminar 2020. Your program credits from each Star Consultant quarter will be added together to determine your year-end *All-Star Star Consultant Program* credits. You will receive the *All-Star Star Consultant* prize associated with your total year-end program credits.

2. Do I need to be present in order to get my All-Star Star Consultant prize at Seminar 2020?

Yes. You must attend Seminar 2020 in order to receive and pick up your *All-Star Star Consultant* prize.

3. Where will I pick up my All-Star Star Consultant prize at Seminar 2020?

You will pick up your *All-Star Star Consultant* prize at the Prize Party at Seminar 2020.

4. If I am a new Independent Beauty Consultant and signed my Independent Beauty Consultant Agreement after the Seminar year began, can I still achieve All-Star Star Consultant status?

Yes. If your Agreement is received and accepted by the Company between Sept. 16, 2019, and March 15, 2020, as a new Independent Beauty Consultant, you are eligible to participate. You must achieve Star Consultant status in the quarter your Agreement is received and accepted by the Company and consistently every quarter thereafter. You must achieve Star Consultant status for a minimum of two Star Consultant quarters. See the chart provided.

Month and Year New Independent Beauty Consultant Agreement Is Received and Accepted by the Company	Star Consultant Quarter Requirements for Seminar 2020 <i>All-Star Star Consultant</i> Status	Total Star Consultant Quarters Required to Achieve the <i>All-Star Star Consultant</i> Prize at Seminar 2020	Minimum Year-End Wholesale Production for <i>All-Star Star</i> Status
June 2019 July 2019 August 2019 Sept. 1–15, 2019	<i>Four total: Quarters 1, 2, 3 AND 4</i>	4	\$7,200
Sept. 16–30, 2019 October 2019 November 2019 Dec. 1–15, 2019	<i>Three total: Quarters 2, 3 AND 4</i>	3	\$5,400

Dec. 16–31, 2019 January 2020 February 2020 March 1–15, 2020	Two total: Quarters 3 AND 4	2	\$3,600
March 16–31, 2020 April 2020 May 2020 June 2020	Not Eligible	N/A	N/A

Quarter 1: June 16 to Sept. 15, 2019

Quarter 2: Sept. 16 to Dec. 15, 2019

Quarter 3: Dec. 16, 2019, to March 15, 2020

Quarter 4: March 16 to June 15, 2020

5. Where can I find a report on *Mary Kay InTouch*® that shows my Star Consultant status?

You can find the Star Consultant Consistency report under Business Tools > *myBusiness*SM > Reports. It will show your program credits for each Star Consultant quarter and whether you are on-target for the *All-Star* Star Consultant Program.

6. Can I choose two lower-level *All-Star* Star Consultant prizes instead of the single higher-level prize I qualified for?

No. You are eligible to receive only the prize that is determined by your total year-end program credit amount. There is a limit of only one prize per achiever.

7. Will there be an *All-Star* Luncheon at Seminar 2020?

We have so many exciting plans for *All-Star* Star Consultants in 2020. NEW Ted Baker London® prizes and fun happenings are in store for you at the Prize Party at Seminar 2020 (details coming soon). However, the Seminar 2020 luncheon qualifications have changed and do not include *All-Star* Star Consultant Program achievers.

8. Will the *All-Star* Booster 2,400 program credits still count toward my year-end prize?

No. There is not an *All-Star* Booster of 2,400 program credits for Seminar 2020.

9. Will there be a prize for the Top 10 *All-Star* Star Consultant Program achievers in each Seminar?

No. There will not be an additional prize for the Top 10 in each Seminar.

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